



Example Payroll of 10 employees compared with a typical software package

	<i>LivePay</i> Service	Cheap “off the shelf” software
Set up cost ?	No. of employees x £2.65. We set everything up for you	Buy the software e.g. £250.00 and configure it yourself. Enter all the pay definitions and employee data
Monthly charges ?	£2.65 per employee (£26.50 per month) We process everything for you	Around £265.00 per year for support (£22.00 per month)
Have a question ?	We sort it for you.	You get told what you need to do to sort it.
Ease of contact ?	No call centre, no switchboard options, no music. Calls answered by IPP qualified staff.	Usually listen to music for a while.
Need to send P11D’s ?	£3.80 per employee per year and we do everything for you.	Buy more software, around £165.00 and extra support and do it yourself.
Stationery and supplies ?	No charge	Payslips supplied around £18.00 also need P60 forms.
Computer equipment needed ?	Any PC with an internet connection. You are not tied to one location or office.	Need to have a PC with security to guard the confidential data against loss, breakdown, theft etc.
What about payslips and P60’s?	Either on-line or printed and sealed (included in the price). Only postage costs extra	Print them yourself, fold them, put them into envelopes.
What about reports?	On-line access to both standard and ad-hoc reports. Standard reports prepared by us just waiting for you. Integrated with Word Excel etc.	Use the software (after you have been trained) to produce only the limited set of reports provided.